

Development Officer

The Arc Central Chesapeake Region (The Arc) supports people with intellectual and developmental disabilities (I/DD) to live, work, and connect with their community.

When people give, they change lives, families, and communities. But, giving is personal. It's about trust, connection, and stewardship. As a **Development Officer**, you will have an essential role in our philanthropic growth and support the *Expanding What's Possible, The Campaign for The Arc Central Chesapeake* on Maryland's Eastern Shore and supporting the growth of individual philanthropic giving.

The Development Officer will partner with the Vice President of Development to create strategies and implement activities to identify, cultivate, and solicit gifts from existing and potential donors through annual gifts, significant gifts, and planned gifts. They will maintain a portfolio of 100-125 constituents and provide custom cultivation for each donor.

The ideal candidate for this position will be able to seek out and create meaningful connections with potential donors and must reside on Maryland's Eastern Shore. While the position is focus on the Eastern Shore, the Development Officer will work regionally. Candidates must be confident in engaging a person from introduction to gift, and in articulating why The Arc is an important part of our current health services landscape. They will possess a high degree of organization, strategic thinking, and resourcefulness. This role requires (5) five or more years of experience in fundraising, with a minimum of (3) three years in facilitating "ask" meetings that garners individual donations; Capital campaign experience is a plus.

To apply, please visit our careers page at www.thearcccr.org/careers or send your resume directly to talent@thearcccr.org.

About The Arc Central Chesapeake Region

The Arc Central Chesapeake Region (The Arc) is a dynamic, regional organization providing person-centered supports for people with intellectual and developmental disabilities to live, work, learn, and connect with their communities. We advocate for equity and access for people with intellectual and developmental disabilities to live self-determined lives and foster opportunities towards self-sufficiency. To learn more, visit www.thearcccr.org

The Arc Central Chesapeake Region (The Arc) requires all its employees to be fully vaccinated for COVID-19. Therefore, by applying for a position with The Arc, you understand that you will be required to verify that you have at least one dose of the Moderna or Pfizer vaccine, or one complete dose of the single-shot Johnson & Johnson vaccine by your first day of employment. Employees are also required to wear face masks when visiting and/or working in all of The Arcs offices or programs.